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Ruomeng Cui

CONTACT

Goizueta Business School
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EMPLOYMENT

Assistant Professor, Goizueta Business School, Emory University 2017 -
Assistant Professor, Kelley School of Business, Indiana University 2014 - 2017

EDUCATION

Kellogg School of Management, Northwestern University, Evanston, IL
Ph.D., Operations Management 2014
M.Sc., Operations Management 2013
Tsinghua University, Beijing, China
B.Sc., Industrial Engineering 2009

RESEARCH INTERESTS

Empirical operations management, Information sharing, Retail platform, Consumer behavior
Supply chain management, Government Procurement

PUBLICATIONS

1. Calvo, E., **R. Cui** and J. Serpa. 2018. Oversight and Efficiency on Public Projects: A Regression Discontinuity Analysis. Forthcoming at *Management Science*.
2. **Cui, R.**, D. Zhang and A. Bassamboo. 2018. Learning from Inventory Availability Information: Evidence from Field Experiments on Amazon. *Management Science*. Article in Advance.
 - Selected for Behavioral Operations Conference 2016. Selected for Supply Chain Management SIG of MSOM 2017.
 - Media Coverage, "What Makes an Online Flash Sale Successful?" Kellogg Insight.
3. **Cui, R.**, S. Gallino, A. Moreno and D. Zhang. 2017. The Operational Value of Social Media Information. *Production & Operations Management*, Article in Advance.
 - Media Coverage, "Want to Improve Your Sales Forecast? Check Your Company's Facebook Feed," Kellogg Insight.

4. **Cui, R** and H. Shin. 2018. Sharing Aggregate Inventory Information with Customers: Strategic Cross-selling and Shortage Reduction. *Management Science*, 64(1): 381-400.
5. **Cui, R.**, G. Allon, A. Bassamboo and J. Van Mieghem. 2015. Information Sharing in Supply Chains: An Empirical and Theoretical Valuation. *Management Science*, 61(11): 2803-2824.
 - Selected for Supply Chain Management SIG of MSOM 2013, Finalist for Supply Chain Student Paper Competition at POMS 2014. Selected for Wharton Empirical Workshop in Operations Management 2013.

PRACTITIONER PUBLICATIONS

1. **Cui, R.**, J. Li and D. Zhang. 2018. A Better Way to Fight Discrimination in the Sharing Economy. *Harvard Business Review*.

PAPERS UNDER REVIEW

1. **Cui, R.**, M. Li and Q. Li. 2018. Value of High-Quality Logistics: Evidence from a Clash between SF Express and Alibaba.
2. Wagner, L., E. Calvo and **R. Cui**. 2018. The Value of Disclosing Product Availability on Retail Platforms
3. Bassamboo, A., **R. Cui** and A. Moreno. 2018. Wisdom of Crowds: Forecasting Using Prediction Markets.
 - Media Coverage, "Using Prediction Markets for Accurate Forecasts," OnAnalytics.
4. **Cui, R.**, J. Li and D. Zhang. 2016. Discrimination with Incomplete Information in the Sharing Economy: Evidence from Field Experiments on Airbnb. Major revision under second round revision at *Management Science*.
 - Winner in the Behavioral Operations Best Working Paper Award 2017.
 - Selected for Behavioral Decision Research in Management Conference 2018. Selected for Third Workshop on Marketplace Innovation 2017. Selected for Behavioral Operations Conference 2017.
 - Media Coverage, "New Research Looks At Ways To Help Stop Airbnb Racial Discrimination," U.S. National Public Radio.
 - Media Coverage, "No Simple Fix to Weed Out Racial Bias in the Sharing Economy," Globe And Mail.
 - Media Coverage, "Posting Reviews May Discourage Sharing Economy Discrimination," Consumeraffairs.
 - Media Coverage, "Star Wars, la Bella y la Bestia y la discriminación," SDPnoticias.

WORKING PAPERS

1. **Cui, R** and T. Sun. 2018. Sooner or Later? Learning from Delivery Speed Information.
2. **Cui, R.**, M. Li, J. Li and L. Yu. 2018. Wholesale Price Discrimination in Global Sourcing: Field Experiments on Alibaba.
3. **Cui, R.**, M. Li, and K. Zhang. 2018. Data Sharing: Capacity Pooling and Social Trust in Wireless Plans.
4. **Cui, R.**, G. Allon, A. Bassamboo and J. Van Mieghem. 2014. Constant Days of Inventory (ConDOI) Replenishment Policy. Working Paper.

TEACHING

- Mini Course
Data-driven Decision Making, Co-Teach, MEM Core at Tsinghua University (October 2017, January and March 2018)
- Goizueta Business School, Emory University
ACE 653, Operations Strategy, Part-time MBA Elective (Spring 2019)
MBA 653, Operations Strategy, MBA Elective (Spring 2018, 2019)
BBA 453, Operations Strategy, BBA Elective (Spring 2018, 2019)
- Kelley School of Business, Indiana University
K635, Causal Inference in Operations Management Research, Ph.D. Elective (Spring 2017)
P561, Supply Chain Management and Technologies, MSIS Elective (Spring 2016)
P509, Supply Chain Operations, Accounting MBA Core (Spring 2016)
P421, Supply Chain Management, Undergraduate Elective (Fall 2014, Fall 2015, Fall 2016)
K635, Emerging Areas in Operations Management, Ph.D. Elective (Spring 2015)
- Kellogg School of Management, Northwestern University (Teaching Assistant)
OPNS-440, Designing and Managing Business Processes, MBA Core (2010 - 2014)
OPNS-455, Operations Strategy, MBA Elective (2012 - 2013)
OPNS-521, Foundation of Operations Management, Ph.D. Course (2012 - 2013)

INVITED RESEARCH SEMINARS

- Carlson School of Management, University of Minnesota, Minnesota, MN, November, 2018
- Mendoza College of Business, University of Notre Dame, Notre Dame, IN, October, 2018
- IESE Business School, University of Navarra, Barcelona, Spain, September, 2018
- Institute for Quantitative Theory and Methods, Emory University, Atlanta, GA, September, 2018
- Robert H. Smith School of Business, University of Maryland, College Park, MD, September, 2018
- Kenan-Flagler Business School, University of North Carolina at Chapel Hill, Chapel Hill, NC, June, 2018
- SC Johnson College of Business, Cornell University, Ithaca, NY, May, 2018
- JD.Com, Beijing, China, March, 2018
- Harvard Business School, Harvard University, Boston, MA, February, 2018
- Cheung Kong Graduate School of Business, Beijing, China, December, 2017
- New York University Shanghai, Shanghai, China, December, 2017

- Stern School of Business, New York University, New York, NY, November, 2017
- Simon School of Business, University of Rochester, Rochester, NY, October, 2017
- Foster School of Business, University of Washington, Seattle, WA, October, 2017
- Didi Chuxing Corp, Beijing, China, August, 2017
- University of Electronic Science and Technology of China, Chengdu, China, July, 2017
- School of Economics and Management, Tsinghua University, Beijing, China, July, 2017
- Industrial Engineering Department, Tsinghua University, Beijing, China, July, 2017
- Shanghai University of Finance and Economics, Shanghai, China, June, 2017
- Fudan University, Shanghai, China, June, 2017
- Shanghai Jiaotong University, Shanghai, China, June, 2017
- Rady School of Management, University of California San Diego, La Jolla, CA, March, 2017
- Fuqua School of Business, Duke University, Durham, NC, February, 2017
- Goizueta Business School, Emory University, Atlanta, GA, January, 2017
- Industrial Engineering Department, Tsinghua University, Beijing, China, December, 2016
- Questrom School of Business, Boston University, Boston, MA, November, 2016
- Darden School of Business, University of Virginia, Charlottesville, VA, November, 2016
- Vlerick Business School, Ghent University, Ghent, Belgium, June, 2016
- Rutgers University, Newark, NJ, December, 2014
- Stanford Graduate School of Business, Palo Alto, CA, February, 2014
- INSEAD, Fontainebleau, France, January, 2014
- University of Illinois at Chicago, Chicago, IL, January, 2014
- Cleveland State University, Cleveland, OH, January, 2014
- Kelley School of Business, Indiana University, Bloomington, IN, December, 2013
- HKUST, Hong Kong, China, December, 2013

MEDIA COVERAGES

- [3 Questions to Answer Before Shopping on Super Saturday](#). 12-Dec-2017. NerdWallet.

HONORS AND AWARDS

- Winner of 2017 INFORMS BOM Section Best Working Paper for “*Discrimination with Incomplete Information in the Sharing Economy: Evidence from Field Experiments on Airbnb.*”
- 2018 Management Science Meritorious Service Award
- 2017 Management Science Distinguished Service Award
- 2017, 2016 M&SOM Meritorious Service Award
- Finalist in Supply Chain Management Student Paper Competition at POMS 2014 for “*Information sharing in supply chains: An empirical and theoretical valuation.*”
- Graduate Fellowship, Kellogg School of Management, 2009 - 2014
- Ranked 1st, Department of Industrial Engineering, Tsinghua University, Beijing, China, 2009

CONFERENCES AND WORKSHOPS

- Sooner or Later? Learning from Delivery Speed Information
INFORMS Conference, Phoenix, AZ, 2018
- Discrimination in Global Sourcing: Field Experiments on Alibaba.com.
INFORMS Conference, Phoenix, AZ, 2018
- Managing Logistics and Delivery on Retail Platforms
Kellogg Operations Conference, Evanston, IL, August, 2018
- Value of Inventory Countdown Information on Retail Platforms
Retail Analytics Workshop, Chapel Hill, NC, June, 2018
OTIM Symposium, Ithaca, NY, May, 2018
- Oversight and Efficiency on Public Projects: A Regression Discontinuity Analysis
INFORMS Conference, Houston, TX, 2017
POMS Conference, Seattle, WA, 2017
INFORMS Conference, Nashville, TN, 2016
- Learning from Inventory Availability Information: Field Evidence from Amazon
OTIM Symposium, Ithaca, NY, May, 2018
Goizueta Business Experimentation Symposium, Atlanta, Georgia, 2018
Fashion Retailing Conference, Montreal, Canada, 2018
MSOM Supply Chain SIG Conference, Chapel Hill, NC, 2017
INFORMS Conference, Houston, TX, 2017
POMS Conference, Seattle, WA, 2017
INFORMS Conference, Nashville, TN, 2016
Forecasting Center Workshop, Ghent, Belgium, 2016

POMS Conference, Orlando, FL, 2016

- The Wisdom of Crowds in Supply Chains: Forecasting Using Prediction Markets

INFORMS Conference, Phoenix, AZ, 2018

INFORMS Conference, Nashville, TN, 2016

Forecasting Center Workshop, Ghent, Belgium, 2016

POMS Conference, Orlando, FL, 2016

INFORMS Conference, Philadelphia, PA, 2015

POMS Conference, Washington DC, 2015

- The Operational Value of Social Media Information

Forecasting Center Workshop, Ghent, Belgium, 2016

POMS Conference, Orlando, FL, 2016

INFORMS Conference, Philadelphia, PA, 2015

POMS Conference, Washington DC, 2015

INFORMS Conference, San Francisco, CA, 2014

- Information Sharing in Supply Chains: An Empirical and Theoretical Valuation

Forecasting Center Workshop, Ghent, Belgium, 2016

POMS Conference, Washington DC, 2015

INFORMS Conference, San Francisco, CA, 2014

POMS Conference, Atlanta, GA, 2014

Wharton Empirical Workshop in Operations Management, Philadelphia, PA, 2013

INFORMS Conference, Minneapolis, MN, 2013

MSOM Supply Chain SIG Conference, Fontainebleau, France, 2013

INFORMS Conference, Phoenix, AZ, 2012

- Sharing Aggregate Inventory Information with Customers: Strategic Cross-selling and Shortage Reduction

POMS Conference, Washington DC, 2015

INFORMS Conference, San Francisco, CA, 2014

POMS Conference, Atlanta, GA, 2014

INFORMS Conference, Minneapolis, MN, 2013

POMS Conference, Chicago, IL, 2012

INFORMS Conference, Charlotte, NC, 2011

PROFESSIONAL SERVICE

Track Chair for Empirical Research in Operations Management Track at POMS Conference in 2019
Program Committee for CIST in 2018
Advisory Committee for Australian Research Council Discovery Projects in 2018
Judge for MSOM Student Paper Competition in 2017, 2018
Judge for POMS Supply Chain Management College Best Student Paper Competition in 2016, 2017, 2018
Judge for Service SIG of MSOM 2018
Judge for Supply Chain Management SIG of MSOM 2017, 2018
Judge for INFORMS Behavioral Operations Management Section Best Working Paper Award in 2017
Invited Session Chair at INFORMS conferences in 2017
Invited Session Chair at POMS conferences in 2015, 2016, 2017
Referee for Management Science, Manufacturing and Service Operations Management, Production and Operations Management, Information Systems Research, Journal of Operations Management, Decision Science, Research Grants Council of Hong Kong, Journal of Housing Economics, IIE Transactions

INDUSTRY EXPERIENCE

Consultant, Demand Planning Division, PepsiCo Inc., Chicago, Summer 2011

CERTIFICATIONS

R Programming, Coursera Verified Certificates, License 53C8Y6QY7T
Statistical Inference, Coursera Verified Certificates, License 32APEUP4WG
Regression Models, Coursera Verified Certificates, License AXLJ2CQTYX
Exploratory Data Analysis, Coursera Verified Certificates, License WMBSCFYVSV
Getting and Cleaning Data, Coursera Verified Certificates, License 3BEMS3QBKF
The Data Scientist's Toolbox, Coursera Verified Certificates, License WWRV2T8TK7
Practical Machine Learning, Coursera Verified Certificates, License WQDJJAKQ8Y
Reproducible Research, Coursera Verified Certificates, License 7RMG7L5HWX
Developing Data Products, Coursera Verified Certificates, License M8HKRSUBVC